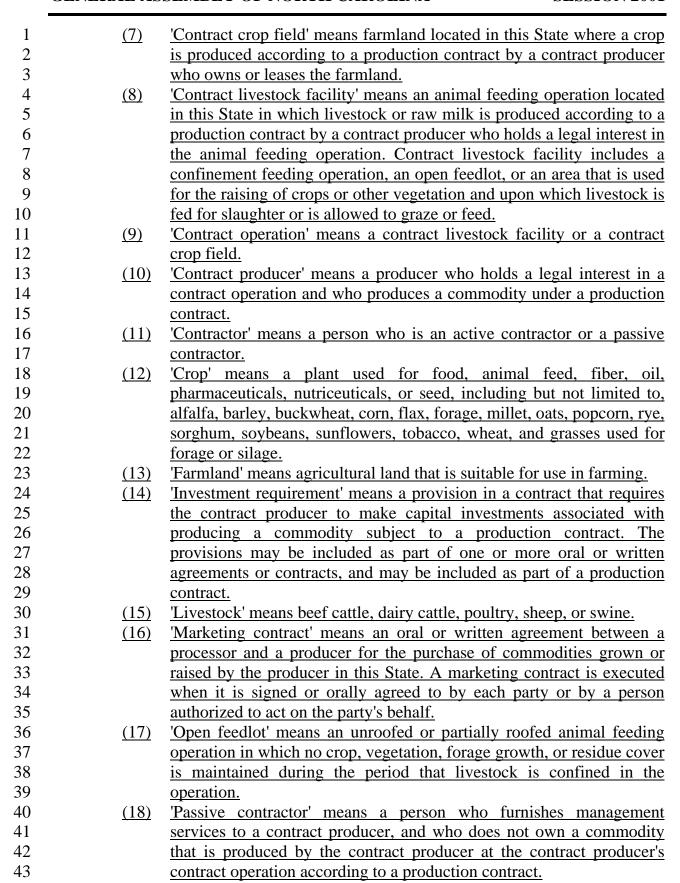
# GENERAL ASSEMBLY OF NORTH CAROLINA SESSION 2001

S SENATE BILL 1009

Short Title:	Agricultural Contracts Fairness Act.	(Public)					
Sponsors:	Senators Kinnaird; Lee and Lucas.						
Referred to:	Commerce.						
April 5, 2001							
AGRICUI	A BILL TO BE ENTITLED TO ENSURE FAIR DEALING BETWEEN PROI LTURAL COMMODITIES AND THE CONTRACTORS DITIES WHEN ENTERING INTO MARKETING OR P	FOR THESE					
The General A	C15. Assembly of North Carolina enacts: CTION 1. Chapter 106 is amended by adding a new Article	e to read:					
	" <u>Article 70.</u>						
US 407 037 T	"Fair Dealing in Agricultural Contracts.						
" <u>§ 106-826. I</u>	<u>Definitions.</u> I this Article, unless the context otherwise requires:						
(1)							
	operation according to a production contract.						
<u>(2)</u>	'Agricultural contract' means a marketing contract or contract.	a production					
<u>(3)</u>		·					
<u>(4)</u>	does not include a livestock market.  'Capital investment' means an investment in one or following:	more of the					
	<ul> <li>a. A structure, such as a building or manure storage</li> <li>b. Machinery or equipment associated with commodity that has a useful life in excess of one</li> </ul>	producing a					
(5) (6)	·	ng operation in					



1 (19)'Processor' means a person engaged in the business of manufacturing 2 goods from commodities, including by slaughtering or processing 3 livestock, processing raw milk, or processing crops. 4 (20)'Produce' means to do any of the following: 5 Provide feed or service relating to the care and feeding of a. 6 livestock. Produce includes to milk the dairy cattle and to store 7 the raw milk, when the livestock is dairy cattle. 8 Provide for planting, raising, harvesting, and storing a crop. <u>b.</u> 9 'Produce' includes preparing the soil for planting and nurturing the crop by the application of fertilizer materials, as defined in 10 11 G.S. 106-657; soil additives, as defined in G.S. 106-50.30; 12 pesticides as defined in G.S. 106-65.24; or herbicides, as defined in G.S. 143-460. 13 14 'Producer' means a person who produces a commodity, including but (21) not limited to, a contract producer. Producer does not include a 15 commercial fertilizer or pesticide applicator, a feed supplier, or a 16 veterinarian, when acting in such capacity. 17 'Production contract' means an oral or written agreement that provides 18 (22)for the production of a commodity or the provision of management 19 20 service relating to the production of a commodity by a contract 21 producer. A production contract is executed when it is signed or orally 22 agreed to by each party to the contract or by a person authorized to act 23 on the party's behalf. 24 "§ 106-827. Production contracts governed by this Article. 25 This Article applies to production contracts that relate to the production of a 26 commodity owned by an active contractor and produced by a contract producer at the contract producer's contract operation, when any one of the following applies: 27 Contract with active contractor. – The production contract is executed 28 (1) by an active contractor and a contract producer for the production of 29 30 the commodity. 31 Contract with active contractor and passive contractor. – The (2) 32 production contract is executed by an active contractor and a passive 33 contractor for the provision of management services to the contract 34 producer in the production of the commodity. Contract with passive contractor. - The production contract is 35 (3) 36 executed by a passive contractor and a contract producer, if all of the following apply: 37 38 The contract provides for management services furnished by the passive contractor to the contract producer in the production of 39 40 the commodity. 41 The passive contractor has a contractual relationship with the b.

active contractor involving the production of the commodity.

"§ 106-828. Implied obligation of good faith.

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1 An agricultural contract imposes an obligation of good faith, as defined in G.S. 25-1-2 201, on all parties with respect to the performance and enforcement of the agricultural 3 contract. "§ 106-829. Disclosure of risks and readability. 4 Disclosure Statement. - An agricultural contract shall be accompanied by a 5 6 clear written disclosure statement setting forth the nature of the material risks faced by the producer if the producer enters into the contract. The statement shall meet the 7 8 readability requirements of subsection (b) of this section. The statement may be in the 9 form of a written statement or checklist and may be developed in cooperation with producers or producer organizations. The statement shall disclose all of the following: 10 11 (1) In the case of production contracts, the producer's right to review as 12 provided in G.S. 106-830. Contract duration. 13 (2) 14 Contract termination. (3) 15 (4) Renegotiation standards. Responsibility for environmental damage. 16 (5) 17 Factors to be used in determining payment. (6) 18 Responsibility for obtaining and complying with local, State, and (7) federal permits. 19 20 Any other contract term that the Attorney General determines is (8) appropriate for disclosure. 21 22 (b) Readability of Contract. — 23 Definition. – As used in this subsection, 'legible type' means a typeface (1) 24 at least as large as ten-point modern type, one-point leaded. 25 Cover sheet requirements. (2) 26 Mandatory cover page. – An agricultural contract shall contain as the first page, or first page of text if it is preceded by a title 27 28 page or pages, a cover sheet as provided in this section. 29 Requirements. – The cover sheet or sheets shall comply with b. G.S. 106-828 and shall contain all of the following: 30 31 A brief statement that the document is a legal contract 1. 32 between the parties. statement 'READ YOUR CONTRACT 33 The <u>2.</u> 34 CAREFULLY. This cover sheet provides only a brief 35 summary of your contract. This is not the contract and 36 only the terms of the actual contract are legally binding. 37 The contract itself sets forth, in detail, the rights and 38 obligations of both you and the contractor or processor. IT IS THEREFORE IMPORTANT THAT YOU READ 39 YOUR CONTRACT CAREFULLY.' 40 41 The written disclosure of risks required by subsection (a) <u>3.</u> 42 of this section.

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A statement detailing in plain language, the producer's

right to review the contract as described in G.S. 106-830.

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Factors in determining readability. – In determining whether an (2)

subsection (b) of this section, the Attorney General shall consider at least the following factors:

The simplicity of the sentence structure.

The extent to which commonly used and understood words are b. employed.

agricultural contract or cover sheet is readable within the meaning of

The extent to which esoteric legal terms are avoided. c.

1		<u>d.</u>	The extent to which references to other sections or provisions of
2			the contract are minimized.
3		<u>e.</u>	The Flesch scale analysis readability score, as defined in the
4			context of readable insurance policies in G.S. 58-38-15 and as
5			determined under G.S. 58-38-25.
6		<u>f.</u>	The extent to which clear definitions are used in the text of the
7		_	contract.
8		<u>g.</u>	Additional factors relevant to the readability or
9		<u> </u>	understandability of the contract.
10	<u>(3)</u>	Proces	ss not reviewable. – Actions of the Attorney General under this
11	<del></del>		ction are not subject to judicial review.
12	<u>(4)</u>		ed effect of certification. – A contract certified under this
13	<u> </u>		ction is deemed to comply with subsections (a) and (b) of this
14			n. Certification of a contract under this subsection does not
15			tute an approval of the contract's legality or legal effect. If the
16			ney General certifies a contract or fails to respond within 30 days
17			eipt of the contract, then the contractor or processor will be
18			ed to have complied with subsections (a) and (b) of this section,
19			the remedies stated in subdivision (6) of this subsection and G.S.
20			38 are not available.
21	<u>(5)</u>		w not required. – Failure to submit a contract to the Attorney
22	<u>(5)</u>		al for review under this subsection does not show a lack of good
23			or raise a presumption that the contract violates this section.
24	<u>(6)</u>		mation by court. —
25	(0)		Change terms. – In addition to the remedies provided in G.S.
26		<u>a.</u>	106-838, a court reviewing an agricultural contract may change
27			the terms of the contract or limit a provision to avoid an unfair
28			result if the court finds all of the following:
29			1. A material provision of the contract violates subsection
30			(a) or (b) of this section.
30 31			
32			2. The violation caused the producer to be substantially confused about any of the rights, obligations, or
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33			remedies of the contract.  The violation has accessed or is likely to course financial
34			3. The violation has caused or is likely to cause financial
35		1_	detriment to the producer.
36		<u>b.</u>	Avoid unjust enrichment. – If the court reforms or limits a
37			provision of an agricultural contract, the court shall also make
38			orders necessary to avoid unjust enrichment. Bringing a claim
39			for relief under this paragraph does not entitle a producer to
40			withhold performance of an otherwise valid contractual
41			obligation. No relief may be granted under this sub-subdivision
42			unless the claim is brought before the obligations of the contract
43			have been fully performed

<u>(7)</u>

<u>Limits on remedies.—</u>

- 2 <u>Penalties. In a proceeding in which civil penalties are claimed</u>
  2 <u>from a party for a violation of this section, it is a defense to the</u>
  3 <u>claim that the party made a good faith and reasonable effort to</u>
  4 <u>comply.</u>
  5 b. Attorneys' fees. Notwithstanding G.S. 106-838, a party who
  - b. Attorneys' fees. Notwithstanding G.S. 106-838, a party who has made a good faith and reasonable effort to comply with this section may not be assessed attorneys' fees or costs of investigation in an action for violating this section.
  - (8) Limits on producer actions. Violation of this section is not a defense to a claim arising from a producer's breach of an agricultural contract.

    A producer may recover actual damages caused by a violation of this section only if the violation caused the producer to not understand the rights, obligations, or remedies of the contract.
  - (9) Statute of limitations. A claim that an agricultural contract violates this section must be raised within six years of the date the contract is executed by the producer.

## "§ 106-830. Contract producer's three day right to review.

A contract producer may cancel a production contract by mailing a written cancellation notice to the contractor within three business days after the contract is executed, or before a later cancellation deadline if a later deadline is specified in the contract. The contract producer's right to cancel, the method by which the contract producer may cancel, and the deadline for canceling the production contract shall be clearly disclosed in every production contract.

## "§ 106-831. Confidentiality provisions prohibited.

- (a) <u>Prohibition. A contractor or processor shall not enforce a provision in an agricultural contract if the provision provides that information contained in the agricultural contract is confidential.</u>
- (b) Confidentiality Provision Void. A provision that is part of an agricultural contract is void if the provision states that information contained in the agricultural contract is confidential. The confidentiality provision is void whether the confidentiality provision is expressed or implied; oral or written; required or conditional; contained in the agricultural contract, another agricultural contract or in a related document, policy, or agreement. This section does not affect other provisions of an agricultural contract or a related document, policy, or agreement that can be given effect without the voided provision. This section does not require a party to an agricultural contract to divulge information in the agricultural contract to another person.

### "§ 106-832. Production contract lien.

- (a) Applicability of Section. A lien established under this section depends upon the execution of a production contract that provides for producing a commodity owned by a contract producer at the contract producer's contract operation.
- (b) Establishment of Lien-Priority. A contract producer who is a party to a production contract shall have a lien as provided in this section. The amount of the lien shall be the amount owed to the contract producer pursuant to the terms of the

1 production contract, which may be enforced as provided in subsection (d) of this 2 section. 3 (1) Livestock and raw milk. – If the production contract is for the production of livestock or raw milk, all of the following shall apply: 4 5 Livestock. – For livestock, the lien shall apply to all of the a. following: 6 7 If the livestock is not sold or slaughtered by the 1. 8 contractor, the lien shall be on the livestock. 9 If the livestock is sold by the contractor, the lien shall be 2. on cash proceeds from the sale. For purposes of this 10 subparagraph, cash held by the contractor shall be 11 12 deemed to be cash proceeds from the sale regardless of 13 whether it is identifiable cash proceeds. 14 If the livestock is slaughtered by the contractor, the lien 3. shall be on any property of the contractor that may be 15 subject to a security interest as provided in G.S. 25-9-16 102. 17 18 Raw milk. – For raw milk, the lien shall apply to all of the b. 19 following: 20 Milk not sold. – If the raw milk is not sold or processed 1. by the contractor, the lien shall be on the raw milk. 21 Milk is sold. – If the raw milk is sold by the contractor, 22 <u>2.</u> 23 the lien shall be on cash proceeds from the sale. For 24 purposes of this subparagraph, cash held by the 25 contractor shall be deemed to be cash proceeds from the 26 sale regardless of whether it is identifiable cash 27 proceeds. 28 Milk processed. – If the raw milk is processed by the 3. 29 contractor, the lien shall be on any property of the 30 contractor that may be subject to a security interest as provided in G.S. 25-9-102. 31 Duration of lien. - The lien on livestock or raw milk is created 32 <u>c.</u> at the time the livestock arrives at the contract livestock facility 33 34 and continues for one year after the livestock is no longer under 35 the authority of the contract producer. For the purposes of this subdivision, livestock is no longer under the authority of the 36 37 contract producer when the livestock leaves the contract 38 livestock facility. 39 Crops. – If the production contract is for the production of crops, all of (2) the following shall apply: 40 41 Crop not sold. – If the crop is not sold or processed by the <u>a.</u> 42 contractor, the lien shall be on the crop. 43 Crop sold. – If the crop is sold by the contractor, the lien shall b. 44 be on cash proceeds from the sale. For purposes of this sub-

1			subdivision, cash held by the contractor shall be deemed to be
2			cash proceeds from the sale regardless of whether it is
3			identifiable cash proceeds.
4			c. <u>Crop processed. – If the crop is processed by the contractor, the</u>
5			lien shall be on any property of the contractor that may be
6			subject to a security interest as provided in G.S. 25-9-102.
7			d. Duration of lien. – The lien on a crop is created at the time the
8			crop is planted and continues for one year after the crop is no
9			longer under the authority of the contract producer. For
10			purposes of this subdivision, a crop is no longer under the
11			authority of the contract producer when the crop or a warehouse
12			receipt issued by a grain dealer licensed under Article 53 of
13			Chapter 106 of the General Statutes, for grain from the crop is
14			no longer under the custody or control of the contract producer.
15	<u>(c)</u>	Prese	rving the Lien. — Filing Requirements.
16		<u>(1)</u>	Filing lien statement. – In order to preserve a lien created pursuant to
17			this section, a contract producer must file in the office of the Secretary
18			of State a lien statement on a form prescribed by the Secretary of State.
19			If the lien arises out of producing livestock or raw milk, the contract
20			producer must file the lien within 45 days after the day that the
21			livestock first arrives at the contract livestock facility. If the lien arises
22			out of producing a crop, the contract producer must file the lien within
23			45 days after the day that the crop is first planted. The Secretary of
24			State shall charge a fee of not more than ten dollars (\$10.00) for filing
25			the statement. The Secretary of State may adopt rules pursuant to
26			Chapter 150B of the General Statutes for the electronic filing of the
27			statements.
28		<u>(2)</u>	Contents of lien statement The statement shall include all of the
29			following:
30			a. An estimate of the amount owed pursuant to the production
31			contract.
32			b. The date when the livestock arrives at the contract livestock
33			facility or the date when the crop was planted.
34			c. The estimated duration of the period when the commodity will
35			be under the authority of the contract producer.
36			d. The name of the party to the production contract whose
37			commodity is produced pursuant to the production contract.
38			e. The description of the location of the contract operation, by the
39			county and township.
40			f. The printed name and signature of the person filing the form.
41		<u>(3)</u>	Priority of lien. – A lien created under this section until preserved and
42		<u>127</u>	a lien preserved under this section are superior to and shall have
43			priority over a conflicting lien or security interest in the commodity

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(d)

25 of the General Statutes.

including a lien or security interest that was perfected prior to the creation of the lien under this section.

Enforcement. - Before a commodity leaves the authority of the contract

producer as provided in subsection (b) of this section, the contract producer may

foreclose a lien created in that subsection in the manner provided for the foreclosure of

secured transactions in G.S. 25-9-504, G.S. 25-9-506, and G.S. 25-9-507. After the

commodity is no longer under the authority of the contract producer, the contract

producer may enforce the lien in the manner provided in Part 5 of Article 9 of Chapter

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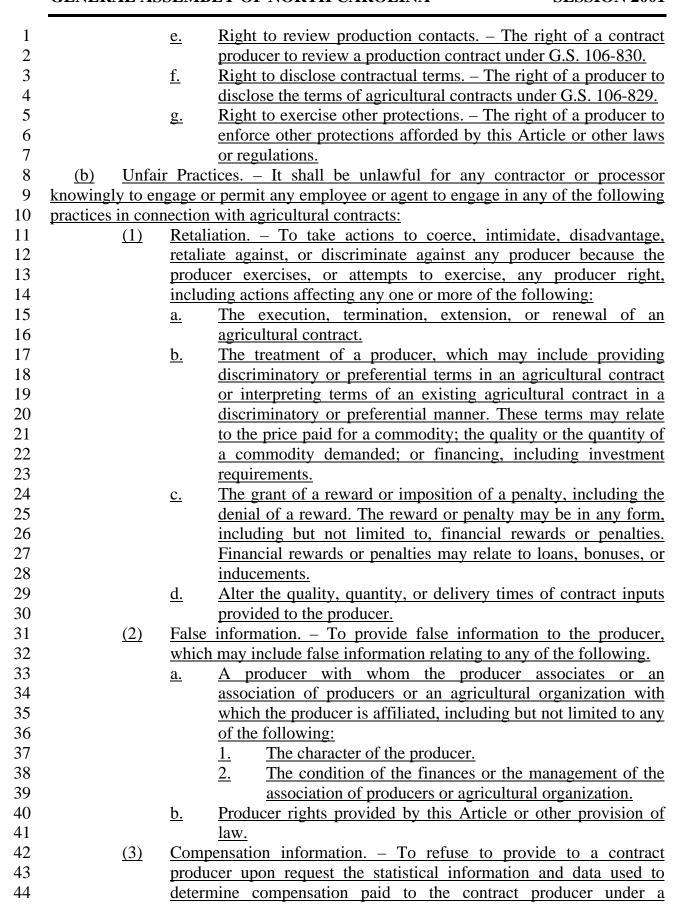
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"§ 106-833. Production contracts involving investment requirements.

- Applicability. This section only applies to a production contract executed by a contract producer and a contractor, when, according to the investment requirements provided in the production contract, the contract producer is required to make capital investments of one hundred thousand dollars (\$100,000) or more. The value of the capital investments is the total dollar amount spent by the contract producer in satisfying the investment requirements, when that amount is ascertainable.
- Restrictions on Contract Termination. Except as provided in subsection (d) (b) of this section, a contractor shall not terminate, cancel, or fail to renew a production contract until the contractor has done all of the following:
  - Notice. The contractor has provided the contract producer written (1) notice of the intention to terminate, cancel, or not renew at least 90 days before the effective date of the termination, cancellation, or nonrenewal.
  - (2) Damages. – The contract producer has been reimbursed for damages incurred due to the termination, cancellation, or failure to renew. Damages shall be calculated based on the value of the remaining useful life of the structures, machinery, or equipment involved.
- Breach of Investment Requirements. Except as provided in subsection (d) (c) of this section, if a contract producer materially breaches a production contract, including the investment requirements of a production contract, a contractor shall not terminate, cancel, or fail to renew the production contract until all of the following have occurred:
  - Notice. The contractor has provided a written notice of termination. <u>(1)</u> cancellation, or nonrenewal at least 45 days before the effective date of such termination, cancellation, or nonrenewal. The notice shall provide a list of complaints alleging causes for the breach.
  - Failure to remedy. The contract producer fails to remedy each cause (2) of the breach as alleged in the list of complaints provided in the notice within 30 days following receipt of the notice. An effort by a contract producer to remedy a cause of an alleged breach shall not be construed as an admission of a breach in a civil action.
- Exceptions. A contractor may terminate, cancel, or fail to renew a (d) production contract without notice or remedy as required in subsections (b) and (c) of

1	this section if t	he basi	s for the termination, cancellation, or nonrenewal is any of the
2	<u>following:</u>		
3	<u>(1)</u>	Aban	donment The contract producer voluntary abandons the
4		contra	actual relationship. Within the meaning of this subdivision,
5		aband	lonment is a complete failure of a contract producer's
6		perfo	rmance under a production contract.
7	<u>(2)</u>	Fraud	conviction. – The contract producer is convicted of an offense of
8		fraud	or theft committed against the contractor.
9	(e) Penal		a contractor terminates, cancels, or fails to renew a production
10	• •	•	provided in this section, the contractor shall pay the contract
11			of the remaining useful life of the structures, machinery, or
12	equipment invo		•
13	" <u>§ 106-834. U</u> 1		actices.
14			- As used in this section:
15	<u>(1)</u>		ract input' means a commodity or an organic or synthetic
16	<u> </u>		ance or compound that is used to produce a commodity, including
17		but no	ot limited to, any or the following:
18		<u>a.</u>	Livestock or plants.
19		<u>b.</u>	Agricultural seeds, as defined in G.S. 106-277.2.
20			Semen or eggs for breeding livestock.
21		<u>c.</u> <u>d.</u>	Fertilizer materials, as defined in G.S. 106-657; soil additives,
22			as defined in G.S. 106-50.30; pesticides as defined in G.S. 106-
23			65.24; or herbicides, as defined in G.S. 143-460.
24	<u>(2)</u>	'Prodi	ucer right' means one of the following legal rights and
25	<del></del>	protec	ctions:
26		<u>a.</u>	Right to join association. – The right of a producer to join or
27		<del></del>	belong to, or to refrain from joining or belonging to, an
28			association of producers.
29		<u>b.</u>	Right to contract. – The right of a producer to enter into a
30			membership agreement or marketing contract with an
31			association of producers, a processor, or another producer, and
32			the right of the producer to exercise contractual rights under
33			such a membership agreement or marketing contract.
34		<u>c.</u>	Right to be a whistleblower. – The right of a producer to
35			lawfully provide statements or information, including
36			statements or information to the United States Secretary of
37			Agriculture or to a law enforcement agency, regarding alleged
38			improper actions or violations of law by a contractor or
39			processor. This right does not include the right to make
40			statements or provide information if the statements or
41			information are determined to be libelous or slanderous.
42		<u>d.</u>	Right to use contract producer lien. – The right of a producer to
43			file, continue, terminate, or enforce a lien under G.S. 106-832.



- production contract, including but not limited to, feed conversion rates,

  feed analyses, origination, and breeder history.

  Observation of weighing. To refuse to allow a contract producer or
  - (4) Observation of weighing. To refuse to allow a contract producer or the contract producer's designated representative to observe, by actual observation at the time of weighing, the weights and measures used to determine the contract producer's compensation under a production contract.
  - (5) <u>Tournament' compensation. To use the performance of any other contract producer to determine the compensation of a contract producer under a production contract or as the basis of the termination, cancellation, or renewal of a production contract.</u>
  - (6) Additional capital investments. To require a contract producer to make new or additional capital investments in connection with, or to retain, continue, or renew, a production contract which capital investments are beyond the investment requirements of such production contract. It is not a violation of this section if such new or additional capital investments are partially paid for by the contractor, or offset by other compensation or modifications to contract terms, in a manner the contract producer agrees to in writing as constituting acceptable and satisfactory consideration for the new capital investment.
  - (7) <u>Disclosure of risks and readability. To execute an agricultural contract in violation of the disclosure of risks and readability requirements of G.S. 106-829.</u>
  - (8) Confidentiality provisions. To execute an agricultural contract that includes a confidentiality provision in violation of G.S. 106-831.
  - (9) Waivers. To execute an agricultural contract that includes a waiver of any producer right or any obligation of a contractor or processor established under this Article.
  - (10) Choice of law. To execute an agricultural contract requiring the application of the law of another state in lieu of this Article.

## "§ 106-835. Waivers unenforceable.

A provision of an agricultural contract that waives a producer right or an obligation of a contractor or processor established by this Article is void and unenforceable. This section does not affect other provisions of an agricultural contract, including an agricultural contract or related document, policy, or agreement that can be given effect without the voided provision.

### "§ 106-836. Choice of law.

Any condition, stipulation, or provision requiring the application of the law of another state in lieu of this Article is void and unenforceable.

### "§ 106-837. Arbitration requirement prohibited.

An agricultural contract shall not contain any provision that requires disputes concerning the contract to be submitted to arbitration. Any such provision in an

agricultural contract is void, but the remaining provisions are not void under this section.

# "§ 106-838. Penalties and enforcement.

- (a) <u>Civil Penalties. A contractor or processor committing an unfair practice under G.S. 106-834 is subject to a civil penalty not to exceed ten thousand dollars (\$10,000) per violation.</u>
- (b) <u>Criminal Penalties. A contractor or processor committing an unfair practice</u> under G.S. 106-834 is guilty of a Class A1 misdemeanor.
- (c) Private Cause of Action. A producer who suffers damages because of a contractor's violation of this Article may bring a civil action in the General Court of Justice seeking appropriate legal and equitable relief, including damages.
  - (1) Attorneys' fees. In such a civil action against the contractor or processor, the court shall award the producer who is the prevailing party reasonable attorneys' fees and other litigation expenses.
  - (2) Injunctive relief. In order to obtain injunctive relief, the producer is not required to post a bond, prove the absence of an adequate remedy at law, or show the existence of special circumstances, unless the court for good cause otherwise orders. The court may order any form of prohibitory or mandatory relief that is appropriate under principles of equity, including but not limited to, issuing a temporary or permanent restraining order.
- (d) Enforcement by Attorney General. The Attorney General has primary responsibility for enforcing this Article. In enforcing the provisions of this Article, the Attorney General may do all of the following:
  - (1) <u>Injunctions. Apply to the district court for an injunction to do any of the following:</u>
    - a. Restrain a contractor or processor from engaging in conduct or practices in violation of this Article.
    - <u>b.</u> Require a contractor or processor to comply with a provision of this Article.
  - (2) Subpoenas. Apply to district court for the issuance of a subpoena to obtain an agricultural contract for purposes of enforcing this Article.
  - (3) Penalties. Bring an action in district court to enforce penalties provided in subsections (a) and (b) of this section.

# "§ 106-839. Rule making.

The Attorney General may adopt rules under Chapter 150B of the General Statutes to implement this Article."

**SECTION 2.** This act is effective when it becomes law and applies to agricultural contracts, as defined in G.S. 106-826, as enacted by Section 1 of this act, entered into, amended, or renewed on or after that date.