## **GENERAL ASSEMBLY OF NORTH CAROLINA** SESSION 2011

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## **SENATE BILL 321** Insurance Committee Substitute Adopted 4/14/11 Finance Committee Substitute Adopted 5/3/11

Short Title:	Surplus Lines/Premium TaxAB
Sponsors:	

Referred to:

## March 14, 2011

## A BILL TO BE ENTITLED

1	A BILL TO BE ENTITLED
2	AN ACT TO CONFORM PROVISIONS OF NORTH CAROLINA SURPLUS LINES
3	INSURANCE LAWS TO THE FEDERAL NONADMITTED AND REINSURANCE
4	REFORM ACT OF 2010, TO STREAMLINE APPLICATIONS FOR COMMERCIAL
5	PURCHASERS, TO PREVENT ANY LOSS OF PREMIUM TAX REVENUE TO THE
6	STATE, AND TO CONFORM THE DEFINITION OF RISK RETENTION GROUP TO
7	FEDERAL LAW.
8	The General Assembly of North Carolina enacts:
9	SECTION 1.1. Article 21 of Chapter 58 of the General Statutes is amended by
10	adding the following new sections to read:
11	" <u>§ 58-21-3. Cooperative or interstate agreements.</u>
12	(a) The Commissioner is authorized to enter into a cooperative agreement or interstate
13	agreement or compact to do the following:
14	(1) Establish additional and alternative nationwide uniform eligibility
15	requirements that shall be applicable to nonadmitted insurers domiciled in
16	another state or territory of the United States.
17	(2) Facilitate the collection, allocation, and disbursement of premium taxes
18	attributable to the placement of nonadmitted insurance, provide for uniform
19	methods of allocation and reporting among nonadmitted insurance risk
20	classifications, and share information among states relating to nonadmitted
21	insurance premium taxes.
22	(b) The Commissioner is authorized to enter the NAIC Nonadmitted Insurance
23	Multi-State Agreement or other compact or interstate agreement for the purpose of carrying out
24	the Nonadmitted and Reinsurance Reform Act of 2010.
25	" <u>§ 58-21-4. Nonadmitted and Reinsurance Reform Act duties.</u>
26	(a) For the purposes of carrying out the provisions of the Nonadmitted and Reinsurance
27	Reform Act of 2010, the Commissioner is authorized to utilize the national insurance producer
28	database of the NAIC, or any other equivalent uniform national database, for the licensure of an
29	individual or an entity as a surplus lines producer and for renewal of such license.
30	(b) In order to assist in the performance of the Commissioner's duties, under the
31	Nonadmitted and Reinsurance Reform Act of 2010, the Commissioner may contract with
32	nongovernmental entities, including the NAIC or any affiliates or subsidiaries that the NAIC
33	oversees, to perform any ministerial functions that the Commissioner and the nongovernmental
34	entity may deem to be appropriate, including (i) the collection of fees related to producer
35	licensing and (ii) the collection of the premium tax under G.S. 58-21-85. The NAIC or other



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(Public)

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1	entity with whom the Commissioner contracts may charge a reasonable fee to the insurer,					
2	insured, or other appropriate person for the functions performed."					
3	SECTION 1.2. The Revenue Laws Study Committee shall, in cooperation with the					
4	Commissioner of Insurance, study the potential impact that would result from the State's					
5		nonadmitted insurance multistate agreement or other compact or interstate				
6	agreement for th	e purpose of carrying out the Nonadmitted and Reinsurance Reform Act of				
7	2010 in order to	prevent the State from losing revenue after July 21, 2011, the effective date of				
8	the Nonadmitted	and Reinsurance Reform Act. The Committee shall determine if entering into				
9		eement would result in retention of surplus lines tax revenue for the State and,				
10		npact or agreement would result in the most retention of surplus lines tax				
11		State and the most cost-efficient method of administering the collection and				
12	distribution of ta	ax revenues. The Committee shall report its findings and recommendations,				
13	including any pro	posed legislation, to the 2012 Regular Session of the 2011 General Assembly.				
14	SECT	<b>FION 2.</b> G.S. 58-21-10 reads as rewritten:				
15	"§ 58-21-10. De	finitions.				
16	As used in the	is Article:				
17	(1)	"Admitted insurer" means an insurer licensed to do an insurance business				
18		engage in the business of insurance in this State.				
19	<u>(1a)</u>	"Affiliate" means, with respect to an insured, any entity that controls, is				
20		controlled by, or is under common control with the insured.				
21	<u>(1b)</u>	"Affiliated group" means any group of entities that are all affiliated.				
22	(2)	"Capital", as used in the financial requirements of G.S. 58-21-20, means				
23		funds paid in for stock or other evidence of ownership.				
24	<u>(2a)</u>	"Control" means an entity that has "control" over another entity if either of				
25		the following occurs:				
26		a. The entity directly or indirectly or acting through one or more other				
27		persons owns, controls, or has the power to vote twenty-five percent				
28		(25%) or more of any class of voting securities of the other entity.				
29		b. The entity controls in any manner the election of a majority of the				
30		directors or trustees of the other entity.				
31	(3)	"Eligible surplus lines insurer" means a nonadmitted insurer with which a				
32		surplus lines licensee may place surplus lines insurance under				
33		G.S. 58-21-20.				
34	(4)	"Export" means to place surplus lines insurance with a nonadmitted insurer.				
35	(5)	"Nonadmitted insurer" means an insurer not licensed to do an insurance				
36		business in this State. This definition "Nonadmitted insurer" includes				
37		insurance exchanges authorized under the laws of various states.				
38		"Nonadmitted insurer" does not include a risk retention group, as defined in				
39		<u>G.S. 58-22-10(10).</u>				
40	(6)	"Producing broker" means an agent or broker licensed under Article 33 of				
41		this Chapter who deals directly with the party seeking insurance and who				
42		may also be a surplus lines licensee.				
43	<u>(6a)</u>	"Reciprocal state" means a state that has enacted provisions substantially				
44		similar to the following:				
45		<u>a.</u> <u>G.S. 58-21-85, 58-21-95(5), 58-21-75(10), 58-21-35(7b), and</u> $58-28-5(1-5)$				
46 47		58-28-5(b). The allocation schedule and reporting form contained in				
47 48		b. <u>The allocation schedule and reporting form contained in</u>				
48 49	( <b>7</b> )	$\frac{G.S. 58-21-85.}{"Surplus"}$				
49 50	(7)	"Surplus", as used in the financial requirements of G.S. 58-21-20, means funds over and above liabilities and capital of the company for the protection				
50 51		of policyholders.				
51		or poncynolaers.				

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(8)	"Surplus lines insurance" means any insurance in this S located, or to be performed in this State, permitted to surplus lines licensee with a nonadmitted insurer eliginsurance, other than reinsurance, commercial aircraft in and transportation insurance, insurance independently G.S. 58-28-5, life and accident or health insurance, and	be placed through a gible to accept such nsurance, wet marine procured pursuant to
(9)	"Surplus lines licensee" means a person licensed und	
())	place insurance on risks resident, located, or to be per	
	with nonadmitted insurers eligible to accept such insurar	
(10)	"Wet marine and transportation insurance" means:	
	a. Insurance upon vessels, crafts, hulls and of interelation thereto;	erests therein or with
	b. Insurance of marine builder's risks, marine war marine protection and indemnity insurance;	isks and contracts of
	c. Insurance of freights and disbursements pertai insurance coming within this subsection; and	ning to a subject of
	d. Insurance of personal property and interests the	rein, in the course of
	exportation from or importation into any country	y, or in the course of
	transportation coastwise or on inland waters inc	0 1
	by land, water, or air from point of origin to	
	connection with any and all risks or perils of	6
	transportation, and while being prepared for	-
	shipment, and during any delays, transshipm	nent, or reshipment
SECT	incident thereto."	tutos is smanded by
adding a new sect	<b>TON 3.</b> Article 21 of Chapter 58 of the General Station to read:	lutes is amended by
" <u>§ 58-21-11. Hor</u>		
	t as provided in subsection (b) of this section, the term	"home state" means.
	insured, either of the following:	
(1)	The state in which an insured maintains its principal pla	ace of business or, in
	the case of an individual, the individual's principal residu	
<u>(2)</u>	If one hundred percent (100%) of the insured risk is low	cated out of the state
	referred to in subdivision (1) of this subsection, the	state to which the
	greatest percentage of the insured's taxable premiun	n for that insurance
	contract is allocated.	
	tted Groups If two or more insureds from an affiliat	
	gle nonadmitted insurance contract, the term "home sta	
	ed pursuant to subsection (a) of this section, of the mer	
	largest percentage of premium attributed to it under that	insurance contract."
	<b>ION 4.</b> G.S. 58-21-15 reads as rewritten:	
	cement of surplus lines insurance. y be procured through a surplus lines licensee from 1	onedmitted insurers
mourance ma	ay be placed by a surplus lines licensee if all of the follow	
if:Surplus lines m		ving appry.
if: <u>Surplus lines m</u> (1)	Each insurer is an eligible surplus lines insurer; insurer.	
if:Surplus lines m	Each insurer is an eligible surplus lines insurer; insurer. Each insurer is authorized to write the kind of insuran	
<del>if:Surplus lines m</del> (1) <u>(1a)</u>	Each insurer is an eligible surplus lines insurer; insurer. Each insurer is authorized to write the kind of insuran jurisdiction.	ce in its domiciliary
if: <u>Surplus lines m</u> (1)	Each insurer is an eligible surplus lines insurer; insurer. Each insurer is authorized to write the kind of insuran	ce in its domiciliary
<del>if:<u>Surplus lines m</u> (1) <u>(1a)</u></del>	Each insurer is an eligible surplus lines insurer; insurer. Each insurer is authorized to write the kind of insuran jurisdiction. The full amount or kind of insurance cannot be obtained	ce in its domiciliary ed from insurers who amount or kind of

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1 2	and are actually writing the particular kind and class of insurance in this State; and State.					
3	(3) All other requirements of this Article are met."					
4		SECT	FION 5	. Artic	cle 21 of Chapter 58 of the General Stat	utes is amended by
5	adding th	e follov	ving nev	v sectio	ns to read:	
6	" <u>§ 58-21-</u>	16. Stu	reamlin	ed appl	ication for commercial purchasers.	
7	<u>(a)</u>	<u>A</u> sur	plus lin	es licer	see seeking to procure or place nonadmitt	ted insurance in this
8	State for	an exe	mpt con	nmerci	al purchaser shall not be required to satis	sfy any requirement
9	under G.	S. 58-21	1-15 to :	make a	due diligence search to determine whether	r the full amount or
10	type of in	isurance	e sought	by suc	h exempt commercial purchaser can be obt	ained from admitted
11	insurers i	f all of				
12		<u>(1)</u>			procuring or placing the surplus lines insura	
13			the ex	empt c	ommercial purchaser that such insurance	may or may not be
14			<u>availa</u>	ble fror	n the admitted market that may provide greater	eater protection with
15				-	ory oversight.	
16		<u>(2)</u>		-	commercial purchaser has subsequently required	
17					ocure or place such insurance from a nonad	mitted insurer.
18	<u>(b)</u>				on, the following definitions apply:	
19		<u>(1)</u>			nmercial purchaser" means any person pur	
20					at, at the time of placement, meets al	<u>l of the following</u>
21			<u>requir</u>	ements	-	
22			<u>a.</u>	_	erson employs or retains a qualified risk n	nanager to negotiate
23					nce coverage.	
24			<u>b.</u>		erson has paid aggregate nationwide comr	
25					ty insurance premiums in excess of one	
26					s (\$100,000) in the immediately preceding	
27			<u>c.</u>		erson meets at least one of the following cri	
28				<u>1.</u>	The person possesses a net worth in exce	
29					dollars (\$20,000,000), as such amount is	adjusted pursuant to
30				2	subsection (c) of this section.	·
31				<u>2.</u>	The person generates annual revenues	-
32					million dollars (\$50,000,000), as such	amount is adjusted
33 24				2	pursuant to subsection (c) of this section.	11 time on full time
34 35				<u>3.</u>	The person employs more than 500 fu	
35 36					equivalent employees per individual insu of an affiliated group employing more th	
30 37						an 1,000 employees
38				4	<u>in the aggregate.</u> The person is a not-for-profit organizat	ion or public antity
39				<u>4.</u>	generating annual budgeted expenditure	
40					million dollars (\$30,000,000), as such	
40 41					pursuant to subsection (c) of this section.	amount is aujusted
42				<u>5.</u>	The person is a municipality with a pop	ulation in excess of
43				<u>J.</u>	50,000 persons.	diation in excess of
44		(2)	"Oual	ified r	isk manager" means, with respect to	a policyholder of
45		<u>(2)</u>	-		insurance, a person who meets all	
46			-	ements	-	of the following
47			<u>a.</u>		employee of, or third-party consultan	t retained by the
48			<u></u>	-	ercial policyholder.	
49			<u>b.</u>		des skilled services in loss prevention, los	ss reduction. or risk
50			<u></u>		surance coverage analysis, and purchase of	
51			<u>c.</u>		ne of the following:	
			<u></u>		<u> </u>	

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1	<u> </u>	A bach	elor's	degree or higher from an accredited college or
2	<u> </u>			risk management, business administration,
3		-	-	nomics, or any other field determined by the
4				r to demonstrate minimum competence in risk
5				and one of the following:
5				years of experience in risk financing, claims,
				istration, loss prevention, risk and insurance
		_		sis, or purchasing commercial lines of insurance.
		=		f the following designations:
			<u>A.</u>	<u>Chartered Property and Casualty Underwriter</u>
		4	<u></u>	(CPCU) issued by the American Institute for
				<u>CPCU/Insurance Institute of America.</u>
		1	<u>B.</u>	Associate in Risk Management (ARM) issued
		<u> </u>	<u>D.</u>	by the American Institute for CPCU/Insurance
				Institute of America.
			C	
		-	<u>C.</u>	Certified Risk Manager (CRM) issued by the
				National Alliance for Insurance Education &
		,	D	Research. PIMS Fallow (RF) issued by the Clobal Bisk
		<u> </u>	<u>D.</u>	<u>RIMS Fellow (RF) issued by the Global Risk</u> <u>Management Institute.</u>
		1	<u>E.</u>	
		<u> </u>	<u>L.</u>	
				determined by the Commissioner to demonstrate minimum competency in risk
				management.
	<u>2.</u>	Seven	vears	of experience in risk financing, claims
	<u>2.</u>		•	n, loss prevention, risk and insurance coverage
				purchasing commercial lines of insurance; and
			_	one of the designations specified in
				sub-subdivisions A. through E. of
				subdivision II. of this sub-subdivision.
	3.	-		of experience in risk financing, claims
	—			n, loss prevention, risk and insurance coverage
				urchasing commercial lines of insurance.
	<u>4.</u>			egree from an accredited college or university in
		-		ement, business administration, finance,
		econom	ics,	
				r to demonstrate minimum competence in risk
		manage	ment.	
	(c) Effective on the fift	th January	/ 1 00	ccurring after the date of the enactment of this
				surring thereafter, the dollar amounts in
	sub-sub-subdivisions (b)(1)c.1.	2., 3., ar	nd 4.	of this section shall be adjusted to reflect the
	percentage change for such fi	ive-year p	period	in the Consumer Price Index for All Urban
	Consumers published by the Bu	reau of La	abor S	tatistics of the U.S. Department of Labor.
	"§ 58-21-17. Placement with a	lien insu	rers.	
	Nothing in this Article pr	rohibits a	surp	lus lines licensee from placing surplus lines
	insurance with, or procuring s	urplus lin	es ins	surance from, a nonadmitted insurer domiciled
	outside the United States that is	listed on	the Q	uarterly Listing of Alien Insurers maintained by
	the International Insurers Depar	tment of t	he NA	<u>AIC.</u> "
	SECTION 6. G.S. 5	•	,	
			-	ace any coverage with a nonadmitted insurer,
	unless at the time of placement	nt, such no	onadn	nitted insurer: A surplus lines licensee shall not

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1	place coverage with a r	nonadmitted insurer unless, at the time of	of placement, the surplus lines
2		that the nonadmitted insurer satisfies the	
3	(1) Has e	established satisfactory evidence of good	repute and financial integrity;
4	and <u>in</u>	tegrity.	
5	(2) Quali	fies under one of the following subdivision	ons:
6	a.	Has capital and surplus or its equi	valent under the laws of its
7		domiciliary jurisdiction, which equals	the greater of either:
8 9		1. This State's minimum capital a G.S. 58 7 75, or G.S. 58-7-75.	nd surplus requirements under
10		2. Fifteen million dollars <del>(\$15,000</del>	) <del>.000).</del> (\$15.000.000).
11		whichever is greater, except that	
12		qualified under this Article must	•
13		(\$10,000,000) by December 31, 1991	
14		thousand dollars (\$12,500,000) by De	
15		million dollars (\$15,000,000) by	
16		requirements of this sub-subdivision i	
17		possessing less than the commitment	capital and surplus upon an
18		affirmative finding of acceptability	by the Commissioner. The
19		finding shall be based upon such fact	ors as quality of management,
20		capital and surplus of any parent cor	npany, company underwriting
21		profit and investment income trends,	and the insurer's record and
22		reputation within the industry. In no-	
23		make an affirmative finding of acc	
24		capital and surplus is less than four 1	million five hundred thousand
25		dollars (\$4,500,000).	
26		In addition, an alien insurer qualif	
27		complies with the capital and su	
28		subdivision and maintains in the Uni	
29		fund in either a national bank or a m	
30		System, in an amount not less that	
31 32		thousand dollars (\$5,400,000) for policyholders in the United States, and	1
32 33		securities, letters of credit, or of invest	
33 34		character and quality as those which a	•
35		capital and statutory reserves of admit	e
36		like kinds of insurance in this State.	
37		included in any calculation of capital	· · · · · · · · · · · · · · · · · · ·
38		shall have an expiration date which at	
39		years; or The requirements of this sub-s	
40		an insurer's possessing less than the	•
41		upon an affirmative finding of accep	* *
42		The finding shall be based upon	
43		management, capital and surplus of a	ny parent company, company
44		underwriting profit and investme	
45		availability, and company record and	reputation within the industry.
46		In no event shall the Commissioner n	nake an affirmative finding of
47		acceptability when the nonadmitted i	
48		less than four million five hundred thou	
49	b.	In the case of any Lloyd's plans or o	
50		which consists of unincorporated	
51		combination of both unincorporated	and incorporated insurers,

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1		maintains a trust fund in an amount of not less than one hundred
2		million dollars (\$100,000,000) as security to the full amount thereof
3		for all policyholders and creditors in the United States of each
4		member of the group, and the trust shall likewise comply with the
5		terms and conditions established in subdivision (2)a. of this section
6		for alien insurers; and insurers.
7		c. In the case of an "insurance exchange" created by the laws of
8		individual states, maintain capital and surplus, or the substantial
9		equivalent thereof, of not less than seventy-five million dollars
10		(\$75,000,000) in the aggregate. For insurance exchanges which
11		maintain funds in an amount of not less than fifteen million dollars
12		(\$15,000,000) for the protection of all insurance exchange
13		policyholders, each individual syndicate shall maintain minimum
14		capital and surplus, or the substantial equivalent thereof, of not less
15		than five million dollars (\$5,000,000). If the insurance exchange does
16		not maintain funds in an amount of not less than fifteen million
17		dollars (\$15,000,000) for the protection of all insurance exchange
18		policyholders, each individual syndicate shall meet the minimum
19		capital and surplus requirements of subdivision (2)a. of this section.
20		d. In the case of a group of incorporated insurers under common
21		administration, which has continuously transacted an insurance
22		business outside the United States for at least three years
23		immediately before this time, and which submits to this State's
24		authority to examine its books and records and bears the expense of
25		the examination, and maintains an aggregate policyholders' surplus
26		of not less than ten billion dollars (\$10,000,000,000), and maintains
27		in trust a surplus of not less than one hundred million dollars
28		(\$100,000,000) for the benefit of United States surplus lines
29		policyholders of any member of the group, and each insurer
30		maintains capital and surplus of not less than twenty-five million
31		dollars (\$25,000,000) per company.
32	(3)	Has caused to be provided to the Commissioner a copy of its current annual
33		statement certified by such insurer; such statement to be provided no more
34		than two months, and for alien insurers six months, after the close of the
35		period reported upon and that is either:
36		a. Filed with and approved by the regulatory authority in the domicile
37		of the nonadmitted insurer; or
38		b. Certified by an accounting or auditing firm licensed in the
39		jurisdiction of the insurer's domicile; or
40		c. In the case of an insurance exchange, the statement may be an
41		aggregate combined statement of all underwriting syndicates
42		operating during the period reported."
43	SECT	<b>ION 7.</b> G.S. 58-21-35(a) reads as rewritten:
44		y to file and retain reports.
45		30 days after the placing of any surplus lines insurance, the surplus lines
46		with the Commissioner a report in a format prescribed by the Commissioner
47	regarding the insu	rance and including the following information:
48	(1)	The name of the insured.
49	(2)	The identity of the insurer or insurers.

- The identity of the insurer or insurers. 49 (2)
- 50 A description of the subject and location of the risk. (3)
- The amount of premium charged for the insurance. 51 (4)

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(5) The an	ount of premium tax for the insurance.	
(6)  The po	licy period.	
(7) The po	licy number.	
(7a) An ack	nowledged statement that the surplus lines li	censee has complied with
<del>G.S. 5</del> 8	<u>-21-15.G.S. 58-21-15 or G.S. 58-21-16, whi</u>	chever is applicable.
(8) The na	me, address, telephone number, facsimile	telephone number, and
	nic mail address of the licensee, as applicable	-
	her relevant information the Commissioner n	
· · · · ·	hall complete and retain a copy of the repo	
	Commissioner. The report required by this	
	58-21-80 shall be completed on a stand	
	nmissioner and are not public records	
G.S. 58-2-100."	F	
	G.S. 58-21-65(a) reads as rewritten:	
	ds whose home state is this State, no agent	or broker licensed by the
	sure any contract of surplus lines insurance	•
	esses a current surplus lines insurance	
Commissioner."	esses a current surprus mics mourance	neense issued by th
	G.S. 58-22-10(10) reads as rewritten:	
	retention group" means any corporation (	or other limited lighility
associa		
		and arreading all or an
a.	Whose primary activity consists of assuming	
1	portion of the liability exposure of its group	
b.	That is organized for the primary purpose of	
	described under sub-subdivision a. of this su	bdivision;
с.	That	
	(i) Is chartered and licensed as a liabilit	
	authorized to engage in the busines	s of insurance under the
	laws of any state; or	
	(ii) Before January 1, 1985, was ch	
	authorized to engage in the busines	
	laws of Bermuda or the Cayman Isla	
	had certified to the insurance regul	
	that it satisfied the capitalization re-	quirements of such state
	except that any such group shall be	e considered to be a rist
	retention group only if it has be	en engaged in busines
	continuously since that date and	only for the purpose o
	continuing to provide insurance to	cover product liability o
	completed operations liability, as su	ch terms were defined i
	the Product Liability Risk Retention	n Act of 1981 before the
	effective date of the Risk Retention A	Act of 1986;
d.	That does not exclude any person from n	nembership in the group
	solely to provide for members of such	
	advantage over such person;	
e.	That	
	(i) Has as its members only persons	who have an ownershi
	interest in the group and that has as	
	• •	• 1
	who are members who are provide	ed insurance by the rise

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		<del>(ii)</del>	Has as its sole member and sole owner an organization that is
			owned by persons who are provided insurance by the risk
			retention group;
		<u>(i)</u>	Has as it owners only persons who comprise the membership
			of the risk retention group and who are provided insurance by
			such group; or
		<u>(ii)</u>	Has as its sole owner an organization that meets all of the
			<u>following:</u>
			(I) Its members are only persons who comprise the
			membership of the risk retention group; and
			(II) Its owners are only persons who comprise the
			membership of the risk retention group and who are
			provided insurance by such group;
	f.		ose members are engaged in businesses or activities similar or
			ted with respect to the liability of which such members are
		-	osed by virtue of any related, similar, or common business trade
		-	luct, services, premises, or operations;
	g.		ose activities do not include the provision of insurance other than
		(i)	Liability insurance for assuming and spreading all or any
			portion of the similar or related liability exposure of its group
			members; and
		(ii)	Reinsurance with respect to the similar or related liability
			exposure of any other risk retention group, or any members
			<u>member</u> of such other group, that is engaged in businesses or
			activities so that such group or member meets the
			requirement described in sub-subdivision f. of this
			subdivision from membership in the risk retention group that
		-	provides such reinsurance; and
	h.		name of which includes the phrase "Risk Retention Group"."
	SECTION 1	<b>0.</b> This	is act becomes effective June 1, 2011.